

EnSafe ... Your M&A Partner

Successful due diligence during an acquisition can “make” the financial viability of the transaction. With EnSafe as your partner we can make the transaction successful. EnSafe brings a fully integrated team of EHS professionals to partner with you. Our approach comprehensively addresses environmental as well as health and safety issues that must be considered during the acquisition. EnSafe’s M&A team understands the full gamut of costs to bring manufacturing facilities and/or real property into compliance. From machine guarding to subsurface contamination to permitting and regulatory compliance, our team understands how these can affect your bottom line. Our goal is to assist our clients not only to identify and cost these issues, but further to implement risk-reduction processes which will ensure that corporate and shareholder value is retained post-acquisition.

creative thinking. custom solutions.

MERGER & ACQUISITION SERVICES

- Environmental and health and safety due-diligence assessments (ESA plus regulatory audit and liability and cost analysis).
- Site characterization, remedial design, and implementation programs
- Brownfields and voluntary cleanup program management
- Insurance cost overrun protection for contaminated properties
- Environmental and health and safety program management
- Review and analysis of environmental and safety aspects of contract terms and conditions
- Assistance with contract negotiations for environmental issues

M&A PROCESS ASSISTANCE

- Develop Environmental and Safety due diligence protocol
- Assist in minimizing long term liabilities and operating costs
- Assist in post acquisition compliance cost estimating
- Develop and/or assist buyer in achieving post acquisition compliance
- Assist in determining flags for potential “deal killers”
- Identifying underlying chronic issues contributing to noncompliance

POST ACQUISITION SERVICES

- Regulatory Compliance and Safety Audits
- Operation Compliance Assessments
- Permitting
- Compliance Management Training
- Corrective Actions
- Management Tools

ENVIRONMENTAL LIABILITY ASSESSMENTS

- Due Diligence Audits
- Phase I/II Environmental Site Assessments
- Transaction Screens Litigation Support

- Identify total Environmental, Health and Safety acquisition liabilities
- Management tools that provide vehicles for resource and manpower allocation
- Experience developing a draft Due Diligence Guidance Manual for a large corporation
- Senior experienced M&A technical staff who can quickly assess potential concerns based on experience alone
- Experienced in cost estimating of not only environmental compliance issues but also potential remediation costs
- Emphasis on understanding processes and client objectives versus standard protocols
- Experience working under Attorney-Client Work Privilege and managing sensitive client issues
- Multibillion-dollar M&A assistance experience

Technical Expertise

- Remediation, compliance, and safety cost estimating
- Innovative client specific software solutions
- Regulatory negotiations
- Multimedia M&A experienced staff
- Litigation support
- Financial environmental and safety risk evaluation

Contact Us

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